



**Professional Commercial
Real Estate Services and
Asset Management**



Our Mission

We bring the benefits of our experience and perspective to provide our clients with exceptional real estate results.

Every Office A *Headquarters*
exceeding your expectations

CORFAC International Member

The Andover Company is a member of CORFAC International, a worldwide network of select real estate professionals. Our affiliation with CORFAC (www.corfac.com) enables us to assist clients with their real estate needs throughout the US, Europe and Asia.

Locally owned and leaders in their respective markets, CORFAC partners ensure the highest standards of excellence, integrity and professionalism are delivered to every client, coupled with unrivaled personal service and unparalleled market knowledge.

Established in 1978, **THE ANDOVER COMPANY**, was formed to provide professional real estate brokerage services for businesses that require more versatility and support than can be offered by a sole practitioner, and more personalized service than is normally available from a national firm.

THE ANDOVER COMPANY provides corporate real estate services to local and national businesses. Our location allows us easy access to the entire Puget Sound region.





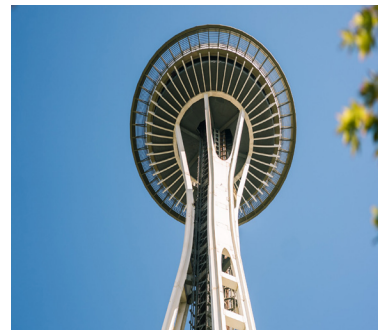
Respected as an industry leader with a history of over 39 years of success, **THE ANDOVER COMPANY** has brokered hundreds of millions of square feet locally and nationally.

Our Core Services

- Tenant and Landlord Representation
- Industrial Leasing and Sales
- Office Leasing and Sales
- Retail Leasing and Sales
- Site Selection and Acquisition
- Investment Sales
- Build-to-Suit Analysis
- Consulting Services
- Asset Management
- Construction Management

Client List

- Prologis
- Clarion Partners
- Heitman
- Cabot Properties
- Property Reserve, Inc.
- Terreno Realty Corp.
- Industrial Realty Group
- Morgan Stanley Real Estate
- Harsch Investment Properties
- Northwestern Mutual Life Insurance Company
- Blackrock
- GE Capital
- General Electric
- Levi Strauss & Company
- Maytag Corporation
- Nabisco
- Nordstrom
- Metropolitan Hardwood Floors (US)
- Xerox
- Zones, Inc
- 7-Eleven
- Vern Fonk Insurance
- Service Paper Company



A black and white photograph of a large, multi-story building with classical architectural features. Two vertical signs on the left side of the building read "LASALLE HOTEL". In the foreground, a large, illuminated sign reads "PUBLIC MARKET CENTER" in a stylized, blocky font. To the right of the sign, a clock face is visible, showing the time as approximately 10:10. The sky is overcast.

We believe our most valuable asset is our reputation. It is paramount that each action by **THE ANDOVER COMPANY** be conducted with the **HIGHEST ETHICAL STANDARDS.**

A photograph of a large, rugged mountain peak covered in snow. The sun is low on the horizon, casting a warm, golden glow on the snow and the sky. The foreground shows dark evergreen trees. A blue text box is overlaid on the bottom left of the image.

THE ANDOVER COMPANY sets the standard for **EXCELLENCE.** Our complete commitment to quality people and services makes us a top brokerage firm that achieves **SUPERIOR** financial results

Our Team

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